

Internship Entrepreneurship & Finance (m/f)

Our mission is to build a global platform for successful high-volume photography.

fotograf.de/GotPhoto provides photographers a SaaS system for selling photos online. We already have active customers in 15 different countries on 5 continents, and are growing fast. As the market leader in Europe, we achieved profitability in 2015. We're backed by top investors, including Saarbruecker21, Dr. Florian Heinemann and Christian Vollmann.

What's our business?

We're disrupting the volume / school photography industry. Our market is huge: 250 million people are photographed in schools and tourism sites in Europe and the US every year. However, the current method for selling photos is analog and inefficient: paper order forms are handed out, and photos are printed before they've been sold. Our innovative E-commerce and CRM system brings this process online. It's faster, more efficient, and more profitable.

What makes an internship at fotograf.de different than anywhere else?

We're paying more than lip service when we say that you'll be taking over and developing your own projects, with high levels of self-responsibility. Your mentor is standing by your side at all times as a knowledgeable coach.

Your Tasks

- Your goal is to support us as we continue to expand internationally. In order to achieve this, you'll take responsibility for independent projects in the following three areas:
 - Supporting our finance team in developing local payment and billing processes
 - Developing and testing market entry strategies
 - Identifying, validating, and winning the appropriate strategic partnerships
- You'll work together with Markus Posselt, our CEO, as well as the future USA Country Manager
- Current projects that you'll take over immediately (as of October 2016):
 - Search for validate a payment service provider (PSP) for a marketplace scenario
 - Identify relevant photo production labs in the United States
 - Support our venture capital-raising activities

Your Profile

- You're currently studying in a Bachelors or Masters program
- You're a high-achiever with above-average analytical and conceptual abilities, have the ability to work flexibly, and have lots of enthusiasm
- You have very good English skills – both written and spoken
- The best candidates will have already completed internships with strategic consultancies and/or venture capital firms.

Our Benefits

- Exciting responsibilities in an innovative, fast-growing startup
- High levels of responsibility, and room for you to develop your own ideas and concepts
- Flat hierarchies with short decision-making processes within a friendly, international team
- A great office in lovely Prenzlauer Berg
- Free drinks, healthy snacks, Müsli, and really fun team events

Is This the Challenge that You're Looking For?

We're looking forward to your application! Please include your CV and when you'll be available. Feel free to get in touch if you have any questions by emailing jobs@fotograf.de. Your contact person is Nadja Rublies.

Start: Immediately / to be determined | **Length:** 2-6 Months | **Location:** Berlin | **Contract:** Full-time